

# Your GPA Worksheet™

## Your Business Plan

The purpose of this GPA Worksheet is to guide your initial business plan as a Vollara Independent Business Owner. It will help you identify your goals, establish a plan to accomplish your goals, and outline actions to take to achieve your goals.

## Your Purpose Is Your Why

Why are you pursuing the Vollara business? What is it that really drives and motivates you? Once you have directly identified your Why, it will help to sustain you. It then becomes easier to develop your Goals, Plans and Accountable Actions.

**What are the most important reasons you are willing to work your Vollara business?**

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_



# Your P – Your Plan

1. I will work my Vollara business \_\_\_\_\_ hours per week.
2. Which hours will you devote to your Vollara business? Shade those hours in and set reminders in your phone.

	Mon	Tue	Wed	Thu	Fri	Sat	Sun
7 AM							
8 AM							
9 AM							
10 AM							
11 AM							
Noon							
1 PM							
2 PM							
3 PM							
4 PM							
5 PM							
6 PM							
7 PM							
8 PM							
9 PM							
10 PM							
11 PM							

3. I know that I may have to give up some things to go up in life. I will give up or minimize the following things to make time for my business.
  - a. \_\_\_\_\_
  - b. \_\_\_\_\_
  - c. \_\_\_\_\_
4. I know inviting others to evaluate the Vollara opportunity and products is an essential part of my business. I will invest my time and complete my Prospect List Worksheet by \_\_\_\_/\_\_\_\_/\_\_\_\_.
5. I realize knowing something about my products and business is important. I will watch all the DVDs in my Getting Started Kit by \_\_\_\_/\_\_\_\_/\_\_\_\_.
6. I will become familiar with my online Back Office and use the training webinars and tools there. \_\_\_\_\_ Initial
7. I am prepared to accept the fact that some people will tell me no. I understand that some people will not accept my invitation to evaluate the Vollara opportunity or products. I also know that some people are searching for exactly what I have with Vollara. I accept both categories of people. \_\_\_\_\_ Initial
8. I accept that I do not have control over other people, but I do have control over myself, my activities and how I react to what happens to me. \_\_\_\_\_ Initial
9. I am committed to being a product of the product and will set up my home to the best of my ability as a showcase of Vollara green technology products. I will use my Vollara products immediately. \_\_\_\_\_ Initial
10. I understand that successful people in my upline team can be a great resource for me. I will look and find someone I am comfortable learning from and seek their professional guidance. \_\_\_\_\_ Initial

# Your A – Your Accountable Actions

There are many variables to success, but one is consistent and it is this:

**You must invite people to evaluate your Vollara opportunity and products if you plan to make money.**

Empowering people is what Vollaras is all about. Some people want to be in their own business; others do not. Some people want to achieve Uncompromising Health; others do not. One of your primary responsibilities is finding people who want to improve their lives. This means people who want a better life, and are willing to do something about it.

Asking people to evaluate your Vollaras opportunity or products will be a foundational part of what you do in Vollaras.

There are a number of successful ways people find and ask others to evaluate their business and product, for example:

**Home showcase** – set up the products in your home and invite people you know to see them. Use the tools you have. Keep it simple. Ask them to try different products. Ask for referrals.

**Hot, Warm and Everyone Else Prospect List** - talk to the people you know and the people they know.

**Professionals market** - many professionals use Vollaras products.

**Referrals and home trials** - asking people, near or far, to take Vollaras for a test drive by giving them a product to use for a short period of time.

**Underemployed** - many people are working in low paying jobs such as retail sales or service. Anyone with good people skills can be a prospect for you.

Your successful upline team may be a great resource and sounding board for this important decision.

Remember, no one has an exclusive on the best way to work the Vollaras business. New skill set development takes time. Practice first, especially with your Hot List, and then be consistent. And follow the steps in your Getting Started Kit to get off to a great start.

## Accountable Actions

1. I will go through the entire Getting Started Kit, watch the DVDs and set up my personal website by \_\_\_\_/\_\_\_\_/\_\_\_\_.
2. I will invest 2 hours per week for the first three weeks to become familiar with my Back Office. \_\_\_\_\_ Initial
3. I choose to utilize the following two main methods to ask others to evaluate my Vollaras business and products:
  1. \_\_\_\_\_
  2. \_\_\_\_\_
4. I will call or see \_\_\_\_ people on my contact list each week and encourage them to evaluate my Vollaras business and products.
5. I will set up my personal AutoShip this week if it is not already set up. I commit to being a product of my product. \_\_\_\_\_ Initial
6. I commit to listening to the "Making the Shift" CD enclosed in my starter pack multiple times (7 times is average). \_\_\_\_\_ Initial
7. I commit to reaching out to my successful upline for support, assistance and guidance when needed. \_\_\_\_\_ Initial
8. I commit to reaching out to Vollaras's GPA Coach for support, assistance and guidance when needed. \_\_\_\_\_ Initial
9. I will stay positive and will relentlessly pursue my goals to succeed. \_\_\_\_\_ Initial



This is an introduction to Vollaras. Your Vollaras business is subject to the full terms and conditions set forth in your agreement with Vollaras including the Terms and Conditions, Compensation Plan and Policies and Procedures. Vollaras reserves the right to change, modify or terminate any document, program or product offered at any time. Any earning and/or lifestyle claims made are not necessarily representative of the income, if any, that Vollaras Independent Business Owners will earn through his or her participation in the Vollaras Compensation Plan. Your success depends upon your skills, work effort and market conditions. Vollaras does not guarantee your level of income or success.